

Samuel A. Gossner

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Education

BM, Berklee College of Music, Boston, MA

2013-2017

- **Professional Music** major with concentration in music business, recording, and instrument repair.
- Key Courses: Startup Lab with IDEO & MIT, Logic and Programming, Taxation, Principles of Audio Electronics, Private Studio Instruction, Principles of Economics, and Business Management.

Work Experience

Versilian Studios LLC.

2013-Present

- Founder and sole member; design, manage, and market software for musicians.
- Successfully led and coordinated a two-year effort to create a 13 GB orchestral sample library (*Chamber Orchestra 2*) with a multi-national team of musicians, artists, programmers, and testers.
- Create and manage web presence, coordinate numerous contractors, manage finances, track stock including both digital and physical sales, and provide customer service.

Freelance (Various)

2009-Present

- Wrote and published 19,500-word guide to *Computer Game Design and Development*.
- Composed original music for *Airscape: The Fall of Gravity*, *Primal Champions*, and other games.

Honors

- **Berklee Envisioning 2016 'From Disruption to Design' Hackathon**, First Place (2016)
- **BSA Eagle Scout** (2012)
 - Developed unique inventory system and cataloged over 200 items at local historical society.
- **CRHS Model United Nations**, President, two years (2010 - 2012)
 - Yale MUN XXXVIII – Outstanding Delegate Award
 - Wrote 26-page manual to Parliamentary Procedure and took part in dozens of conferences.
- **Odyssey of the Mind**, Three State Gold Medals, 1 World Bronze Medal (2004-2009)
 - Team-based creative/critical problem solving competition.

Skills

- Highly experienced with Microsoft Word, Excel, Adobe Muse, Photoshop, Premiere Pro, Audition.
- Superb knowledge of digital audio, recording and sound equipment, online sales, web design, digital marketing, woodworking, typography, and documentation writing.
- Excellent customer service skills from working with patrons, students, and clients of all backgrounds. Negotiated and wrote several licensing agreements worth tens of thousands with resellers.

References

References available upon request.